



# NSLP Direct Delivery

## San Antonio Food Bank

September 23, 2025

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TEXAS DEPARTMENT OF AGRICULTURE  
**COMMISSIONER SID MILLER**

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# Discussion Topics

- Understanding Full Truckload Requirements
  - Understanding the impact of Direct Delivery requests
  - Importance of unified demand across the region serviced by San Antonio Food Bank
  - How to utilize information in forecasting for School Year 2027
- 

# Full Truckload Requirements

- For USDA Foods to create a sales order, we must follow the guidance on full truckload quantities.
- This must adhere to "Quarter Truckload" requirements. For example, a truckload of 1,000 cases can only make a minimum stop of 250 cases.
- Truckloads can be split between additional warehouses, within certain constraints such as driving times.
- TDA must also consider the requested delivery periods to allow demand to be spread out and to prevent storage fees at the warehouse.

# Direct Delivery Requests

How does forecasting impact truckloads?

- The demand for a material influences the creation of successful truckloads.
- Schools that place larger volume requests help ensure the availability of materials in their warehouse region.
- Spreading out requests among materials of similar categories can reduce volume and decrease the likelihood of a truckload being created.
  - For example, requesting multiple types of corn (such as frozen and canned) rather than choosing just one can impact truckload planning.

# Who drives requests for the San Antonio Region?

- Victoria ISD
- Harlandale ISD
- Southwest ISD
- South San Antonio ISD
- Edgewood ISD – San Antonio
- Eagle Pass ISD
- East Central ISD
- Southside ISD

# What are some of the more common categories and materials in the San Antonio Region?

Seasonal fruits and vegetables are extremely important due to their 'one-time buy' aspect.

- 100256 – Strawberry Frz Cup – 96/4.5 oz
- 100212 – Mixed Fruit Ex Lt Can – 6/10
- 110859 – Mixed Berry Frz Cup – 96/4 oz
- 100241 – Peach Freestone Diced Frz Cup – 96/4.4 oz
- 100220 – Peaches Cling Diced Ex Lt Can – 6/10
- 100313 – Corn Whole Kernel (LIQ) Can – 6/10
- 100219 – Peaches Cling Slices Ex Lt Can – 6/10
- 100307 – Beans Green Can – 6/10
- 100225 – Pears Diced Ex Lt Can – 6/10
- 100348 – Corn Frz Ctn – 30 lb





# What are some of the more common categories and materials in the San Antonio Region?

Animal-based protein is traditionally one of the more expensive materials and fulfills the 'center of the plate' component

- 100158 - Beef Fine Ground Frz Ctn-40 lb and 110711 Beef Patty Ckd Frz 2.0 MMA Ctn-40lb
- 100117 – Chicken Fajita Strips Ctn-30lb
- 111900 – Turkey Breast Deli Sliced Frz Pkg 8/5 lb
- 110730 – Pork Pulled Ckd Pkg – 8/5lb





For some perspective here are the totals of unique items brought into the warehouse in FDP region 4 each year:

- In SY24 - **80** unique items
- In SY25 - **49** unique items
- In SY26 – **60** unique items





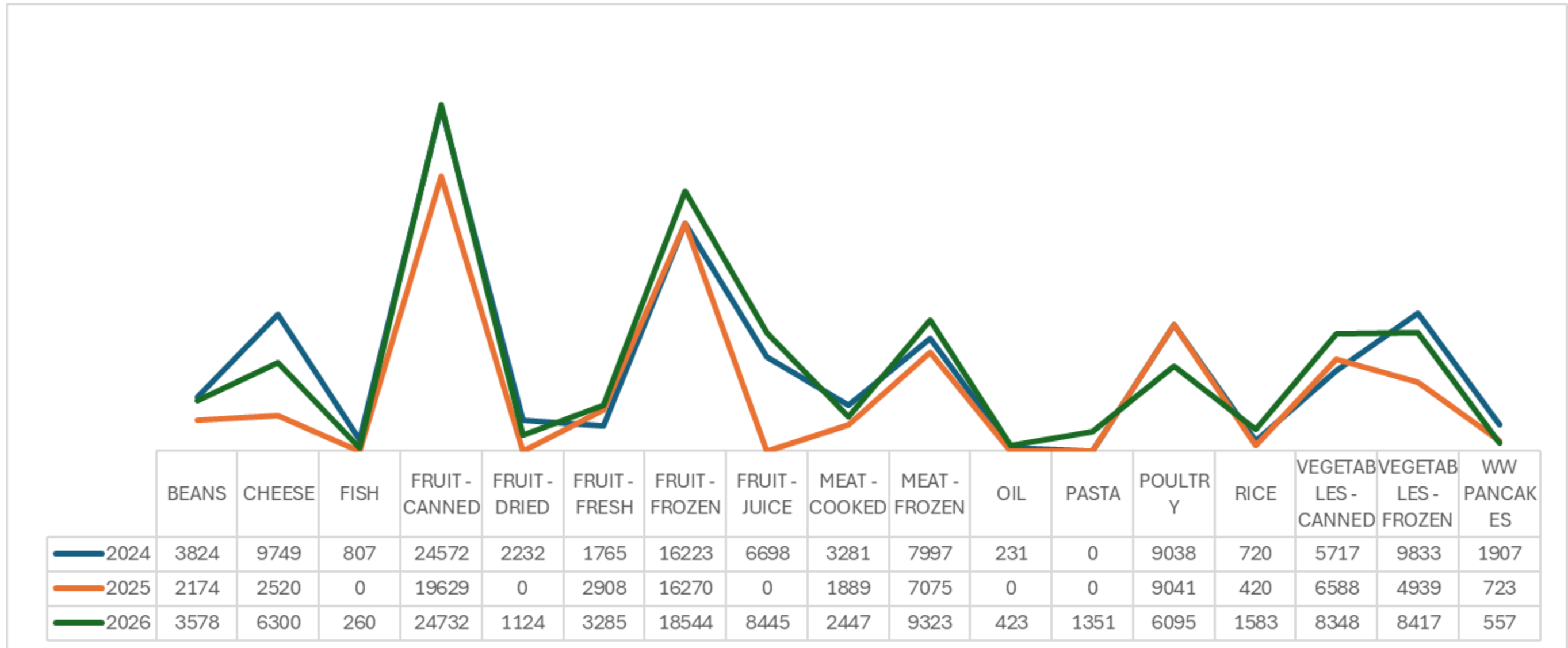
# Recap PY 26 Review

Overall, we have 209 deliveries arriving in San Antonio for the current school year.

- 100158 - Beef Fine Ground Frozen, Ctn. - 40lb
- 111790 – Apple Juice Single Frz Cup – 96/4 oz
- 110361 – Applesauce Cup – 96/4.5
- 100256 – Strawberry Frz Cup – 96/4.5 oz
- 100212 – Mixed Fruit Ex Lt Can – 6/10
- 110859 – Mixed Berry Frz Cup – 96/4.4 oz
- 100241 – Peach Freestone Diced Frz Cup – 96/4.4 oz
- 110541 – Applesauce Unsweetened Can – 6/10
- 100220 – Peaches Cling Diced Ex Lt Can – 6/10
- 110473 – Broccoli Frz Ctn – 30 lb



# Ordering Trends by Program Year



# How Can We Utilize this Information?

- Understanding the importance of the USDA Foods Survey sent out by TDA at the beginning of the year.
- Utilizing the Foods Available List (FAL) released by USDA each year.
- Working with your ESC region and schools within your FDP region to better understand common material needs.
- Getting the most out of USDA Foods to maximize the Planned Assistance Level.

## USDA Foods Available List for School Year 2024-2025 for Schools and Institutions

### USDA Foods Description

WBSC #

PACK SIZE

#### FRUITS

Apples, Brambling, Fresh	1005213	40 lb case
Apples, Empire, Fresh	1005017	40 lb case
Apples, Fuji, Fresh	1005022	40 lb case
Apples, Gala, Fresh	1005021	40 lb case
Apples, Granny Smith, Fresh	1005043	40 lb case
Apples, Red Delicious, Fresh	1005016	40 lb case
Apples, Sweet, Unsweetened, Canned	1005015	6/100 can
Apple Slices, Unsweetened, Frozen (HF)	1005028	30 lb case
Individual, Unsweetened, Canned	1005041	6/100 can
Applesauce, Unsweetened, Canned, Shelf Stable	1005061	96/4.5 oz cup
Apples, For Processing	1005018	40 lb bag
Apricots, Dried, Cook, Frozen	1005051	96/4.5 oz cup
Apricots, Dried, Extra Light Syrup, Canned	1005019	6/100 can
Blueberries, Wild, Unsweetened, Frozen	1005043	30 lb case
Blueberries, Wild, Unsweetened, Frozen	1005042	9/15.5 lb bag
Blueberries, Wild, Unsweetened, Frozen	1005024	30 lb case
Blueberries, Unsweetened, Frozen	1005023	12/2.5 lb bag
Cherries, Tart, Dried	1005059	4/4 lb bag
Cherries, Tart, Dried, Individual Portion	1005040	200/1.8 lb bag
Cherries, Sweet, Pitmed, Unsweetened, Frozen (HF)	1005072	12/2.5 lb bag
Cherries, Dried, Individual Portion	1005073	80/1.1 lb bag
Mixed Berries (Blueberries, Strawberries), Cook, Frozen	1005009	96/4 oz cup
Mixed Fruit (Apples, Cherries, Cranberries, Raisins), Dried	1005063	5/7.5 lb bag
Mixed Fruit (Peaches, Pears, Grapes), Extra Light Syrup, Canned	1005012	6/100 can
Oranges, Fresh	1005063	34-39 lb bag
Peaches, Dried, Extra Light Syrup, Canned	1005020	6/100 can
Peaches, Sliced, Cook, Frozen	1005021	96/4.4 oz cup
Peaches, Sliced, Frozen	1005018	20 lb case
Peaches, Sliced, Frozen	1005028	12/2 lb bag
Peaches, Sliced, Extra Light Syrup, Canned	1005019	6/100 can
Pears, Sliced, Extra Light Syrup, Canned (HF)	1005025	6/100 can
Pears, Halves, Extra Light Syrup, Canned	1005026	6/100 can
Pears, Sliced, Extra Light Syrup, Canned	1005024	6/100 can
Pears, Unsweetened, Individual Portion	1005073	144/1.3 oz cup
Strawberries, Dried, Cook, Frozen	1005026	96/4.4 oz cup
Strawberries, Sliced, Frozen	1005054	80/2 oz bag
Strawberries, Sliced, Unsweetened, Frozen (HF)	1005060	6/7.5 lb bag
Strawberries, Whole, Unsweetened, Frozen (HF)	1005046	6/7.5 lb bag

### USDA Foods Description

WBSC #

PACK SIZE

SUBGROUP

#### VEGETABLES

Beans, Green, Low-sodium, Canned (H)	1003007	6/100 can	OTH
Beans, Green, Low-sodium, Canned (H)	1003013	30 lb case	OTH
Beans, Green, Low-sodium, Canned (H)	1003014	12/2.5 lb bag	OTH
Broccoli, Florets, No Salt Added, Frozen	1004073	30 lb case	NO
Carrots, Diced, No Salt Added, Frozen	1004080	30 lb case	NO
Carrots, Diced, No Salt Added, Frozen	1004081	12/2.5 lb bag	NO
Carrots, Diced, No Salt Added, Frozen	1003009	6/100 can	NO
Carrots, Sliced, No Salt Added, Frozen	1003062	30 lb case	NO
Corn, Whole Kernel, No Salt Added, Canned (H)	1003048	4/4 lb bag	NO
Corn, Whole Kernel, No Salt Added, Frozen	1003048	30 lb case	ST
Corn, Whole Kernel, No Salt Added, Frozen	1003048	12/2.5 lb bag	ST
Edamame Vegetables, No Salt Added, Frozen	1003061	6/7.5 lb bag	ADG/LS
Peas, Green, Low-sodium, Canned	1003011	6/100 can	NO
Peas, Green, No Salt Added, Frozen	1003010	30 lb case	ST
Peas, Green, No Salt Added, Frozen	1003011	12/2.5 lb bag	ST
Peas, Green, No Salt Added, Frozen	1003012	6/100 can	OTH
Peas, Green, No Salt Added, Frozen	1004044	6/7.5 lb bag	NO
Peas, Green, No Salt Added, Frozen	1003010	6/7.5 lb bag	ST
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Peas, Green, No Salt Added, Frozen	1003012	6/100 can	NO
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Peas, Green, No Salt Added, Frozen	1003012	6/100 can	NO
Peas, Green, No Salt Added, Frozen	1003010	6/100 can	NO



# Reminders

- **Benefits of WBSCM**
  - **Real time data:** Provides up-to-date information on truckload status and the outcomes of ordering rounds, ensuring a clearer understanding of current operations
  - **Entitlement Values:** Displays actual prices once the status is updated to "Purchased," offering accurate financial insights
- **Reports:** Review the Entitlement Bonus/Summary Report and the Requisition Status Report at least monthly to stay informed and manage inventory effectively
- **Inventory Management:** Take ownership of USDA Foods requested from San Antonio Food Bank warehouse
- **Technical Support:** Contact your ESC for any technical assistance needed.

# Preparing for SY 2027

- Review Requisition Status Report to begin forecasting for school year 27
- Complete opt-in for DoD participation in school year 2027
- Complete USDA Foods Survey
- Check beginning balance of Planned Assistance Level in Entitlement/Bonus Summary Report in December 2025
- Review which processors you have an awarded bid for in school year 2027 before ordering

# Round 1 Processing Diversion Requests

Schools should not be requesting USDA Foods diverted to a processor when bid has not yet been awarded during round 1.

- If you are due for a rebid, it is recommended to focus on direct delivery utilization
- If you are in a renewal year you are safe to make requests as planned.
- Schools utilizing FSMCs or managing their own food bids should seek to complete procurement by end of December.
- If this is currently not your best practice, please reach out to your Cooperative or your schools procurement team to strategize completing the bidding process earlier.

Schools diverting pounds to only find out they do not have an award to draw down has an extremely negative impact on processor inventory.

- This leads to unclaimed inventory at the processor impacting performance.
- This impacts future ordering for the processor as TDA reviews excess inventory and performance metrics of schools.



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To file a program discrimination complaint, a Complainant should complete a Form AD-3027, USDA Program Discrimination Complaint Form which can be obtained online at: <https://www.usda.gov/sites/default/files/documents/USDA-OASCR%20P-Complaint-Form-0508-0002-508-11-28-17Fax2Mail.pdf>, from any USDA office, by calling (866) 632-9992, or by writing a letter addressed to USDA. The letter must contain the complainant's name, address, telephone number, and a written description of the alleged discriminatory action in sufficient detail to inform the Assistant Secretary for Civil Rights (ASCR) about the nature and date of an alleged civil rights violation. The completed AD-3027 form or letter must be submitted to USDA by:

**1. mail:**

U.S. Department of Agriculture  
Office of the Assistant Secretary for Civil Rights  
1400 Independence Avenue, SW  
Washington, D.C. 20250-9410; or

**2. fax:**

(833) 256-1665 or (202) 690-7442; or

**3. email:**

[program.intake@usda.gov](mailto:program.intake@usda.gov)

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Food and Nutrition Division  
Nutrition Assistance Programs



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Please take a moment to complete this survey.  
Your feedback will help us understand how useful this information is for your ordering strategy and provide insights on deliveries to and from your state contracted warehouse.

# Questions?

Thank you for attending this webinar today, we hope this will help you with your ordering for the next school year!

We're open to any questions you may have regarding direct delivery and USDA Foods in your region.